



# KIRRALEA WALKERDEN

COO, Organisational Coach, Facilitator of Learning

*Kirralea's ability to build strong and sustainable business relationships with our clients and potential clients, as well as her ability to develop and implement key business strategies is a major strength in the operational performance of our business.*

Kirralea joined The Real Learning Experience in 2018 after a 15 year career working across varied sectors in the insurance industry. Bringing with her strong skills and extensive experience in client management, product development, marketing and distribution and sales portfolio management. This role with TRLE enables her to put all her previous experience into practice to constantly be looking for ways we can broaden the scope of how we can be better and serve our clients better.

Kirralea is a passionate and authentic senior leader with a leadership style that places strong emphasis on building collaborative relationships, inspiring and engaging people and achieving high performance results. Her strength in strategy development and a broad understanding of business structure combined with her fine eye for detail ensures everything behind the scenes runs smoothly for our clients and our team.

Her role as Chief of Operations has been instrumental in paving a solid foundation of the business to enable her to step into her biggest passion with the company being Organisational Coaching and Client Facilitation. Kirralea's collaborative style brings a presence and sensitivity to her work which allows clients to safely engage in reflective yet challenging conversations

which lead to enhanced self-awareness and capability at a personal, team and organisational level.

Kirralea has a warm and engaging style that enables her to quickly and easily develop rapport with clients as well as a strong ability to build trusting relationships. This enables her to work with clients in a way that is both respectful but positively challenging to reach the high performing desired outcomes clients seek.

Kirralea facilitates her counterparts to draw upon their own strengths and personal resources to create solutions and learnings that work best for them, their teams and their organisations.

## PROFESSIONAL BENCHMARKS AND CERTIFICATIONS

- Accredited Organisational Coach with Institute of Executive Coaching and Leadership (IECL)
- Accredited Practitioner with Human Synergetics (Life Styles Inventory (LSI), Group Styles Inventory (GSI) , Psychometric Testing - Workplace Culture and Leadership)
- Kirralea has also served on a number of not for profit boards

## AWAY FROM WORK

Away from her role with TRLE, Kirralea is kept busy with her husband Cade, and two primary school aged children. She enjoys travelling/caravanning with her family (with the King Valley on her doorstep the wineries make a lovely weekend away!) and during the summer months enjoys waterskiing to escape the summer heat of regional NSW. A retired netball player and coach, she has developed a love for Yoga which is a nice change for her fast paced mind.